



INVESTMENT BROKERAGE SERVICES | SALES MANAGER | FIRM PARTNER

JOHN STEVENS CCIM

(208) 947-0814 | john@tokcommercial.com

COMMERCIAL

EXPERIENCE

John has been involved in commercial sales and leasing since 1997. In 2003 John was hired at TOK Commercial. He provides his clients with marketing, transaction management, financial analysis, and valuation services related to commercial real estate transactions.

John focuses on investment acquisition & disposition as well as retail leasing and sales. John advises clients on stabilization strategies to maximize their asset's values for long term holds or near term sales.

John is the Sales Manager of the Boise and Magic Valley offices, with 29 brokers, and is a partner in the firm. He was instrumental in the formation of the firm's Investment Services Group and contributes significantly to the success of the firm's property management arm.

- 2020 - Expanded Sales Management to Magic Valley office, 2 additional agents - Magic Valley office
- 2019 - Selected to be the Sales Manager for 26 agents - Boise office
- 2003 to Present - TOK Commercial, Boise, ID - Partner and Broker
- 2001 - Trammell Crow Company, San Francisco, CA - Broker
- 1999 - Onsite Access, San Francisco, CA - Director of Real Estate
- 1997 - Trammell Crow Company, San Francisco, CA - Broker

John works extensively with non-profit clients and has represented some groups several times.

- The Salvation Army [4 assignments]
- Sage Charter School [2 assignments]
- Foothills School of Arts & Sciences [2 assignments]
- Idaho Food Bank [2 assignments]

TOTAL TRANSACTIONS

640

TOTAL CONSIDERATION

\$477M

YEARS IN BROKERAGE

27

PROFESSIONAL & COMMUNITY ACTIVITIES

- Capital City Development Corp, Board member, Vice Chair
- Retail Broker Network, Investment Sales Council Co-Chair (Past)
- International Council of Shopping Centers (ICSC), member
- Boise Metro Chamber of Commerce member, Financial Services Advisory Board member
- Past Chair - Board of Trustees Foothills School of Arts & Sciences
- Idaho Business for the Outdoors, Board member (Past)
- Capital Matrix, Inc. Board Member, Executive Committee (Past)



EDUCATION & PERSONAL

John graduated from the University of California, Berkeley in 1993 with a BA Degree in Geography with a focus on Economic Geography and a BS Degree in Conservation and Resource Studies - Go Bears!

John resides in Boise with his wife and two children. They enjoy hiking, skiing, snowboarding, and biking.



COMMERCIAL

JOHN STEVENS, CCIM SELECT SALES HIGHLIGHTS

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PANERA - DOWNTOWN BOISE
STNL SALE - 4,200 SF
BUYER REPRESENTATION | AUGUST 2023



530 SONATA LANE
30,000 SF OWNER-USER SALE
BUYER REPRESENTATION | JANUARY 2023



IDAHO FINE ARTS CAMPUS
EDUCATION INVESTMENT PROPERTY
SELLER REPRESENTATION | AUGUST 2021



501 FRONT STREET
DOWNTOWN LAW SCHOOL PROPERTY
SELLER REPRESENTATION | AUGUST 2021



RED ROBIN PARKCENTER
RESTAURANT INVESTMENT PROPERTY
SELLER REPRESENTATION | JUNE 2021



MOBIL PORTFOLIO
C-STORE INVESTMENT PORTFOLIO (3)
SELLER REPRESENTATION | MAY 2021



DUTCH BROS
SINGLE-TENANT NET LEASE SALE
SELLER REPRESENTATION | MAY 2024



COMMERCIAL TIRE - MERIDIAN
STNL RETAIL INVESTMENT PROPERTY
SELLER REPRESENTATION | FEBRUARY 2021



2700-2720 W. IDAHO
INDUSTRIAL INVESTMENT PROPERTY
SELLER REPRESENTATION | AUGUST 2020



SWC EAGLE & USTICK
MULTI-TENANT RETAIL
SELLER REPRESENTATION | NOVEMBER 2023