

BROKERAGE SERVICES

MOSES MUKENGEZI

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EXPERIENCE:

Moses Mukengezi joined the Retail brokerage team at TOK Commercial in 2022 after a very successful several years working in the nonprofit sector with well respected organizations including, Idaho Youth Ranch, the Gemini Project, the Agency for New Americans, and the Boys and Girls Club.

Mentored by TOK's Retail and Office brokerage teams, comprised of Idaho's most respected and influential brokerage specialists, Moses has gained a significant breadth of commercial real estate knowledge and is perfecting the specialized requirements of Retail brokerage.

Moses applies his business acumen, exceptional work ethic, strong communication skills and marketing aptitude to the commercial real estate properties, owners, and companies that he represents.

Moses assists clients with the following:

- Market competition studies
- Seller & Landlord representation
- Prospecting
- Broker Price Opinions

- Buyer & Tenant representation
- Lease renewals and negotiations
- Contract negotiation
- Property tours

SKILL SET

RETAIL SPECIALIST



TENANT REPRESENTATION



SKILLED NEGOTIATOR

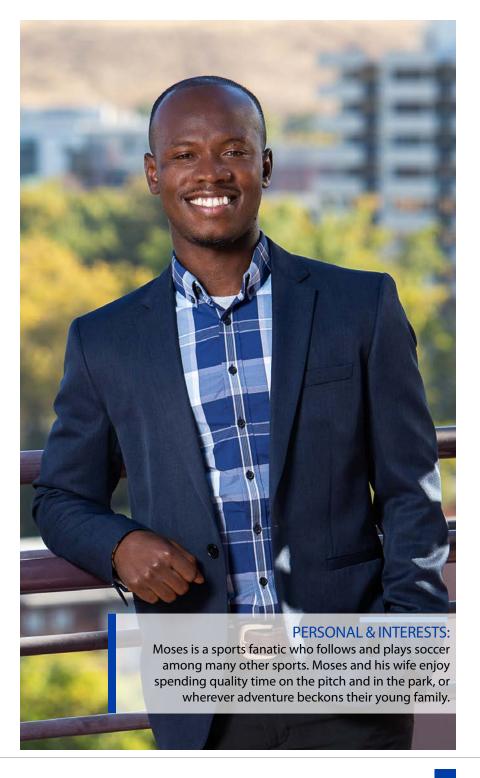


PROFESSIONAL & COMMUNITY ACTIVITIES:

Moses is a very active member of the Boise Valley community. He serves on the Refugee Speakers Bureau, coaches youth soccer teams (Nations United U14 and U16 Soccer Coach) and partners with numerous community organizations.

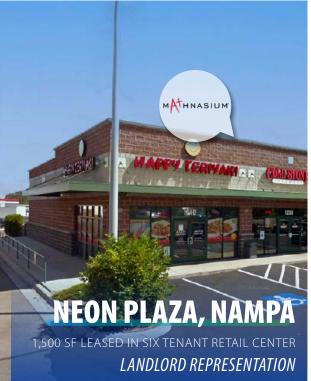
EDUCATION:

Moses is a graduate of Boise State University and holds a Bachelor of Science degree in Sociology. He is fluent in eight languages- his favorite language is French.













THE SITUATION

Food Truck Owner Seeks New Restaurant Location

In March 2023, Maggie Thai Kitchen, a healthy Asian-fusion food truck concept that had grown a very successful business with a loyal client base over the past three years, decided to begin searching for a restaurant location to take their operations to the next level.

OUR RESPONSE

Second Generation - New Location

In the highly competitive market of new restaurants popping up around Boise, Moses's challenge was finding the perfect second generation space to attract new customers and keep serving the existing customer base for Maggie Thai.

Finding a second generation space was critical, as it helped to keep costs down for the incoming tenant - it provides much of the infrastructure needed such as a full kitchen, dish washing area and customer-fitted restrooms.

Moses initiated an exhaustive search of the market, with the help of TOK's Research team, and developed promising survey of potential locations for Maggie Thai. After touring the market and evaluating the options, the perfect restaurant location was identified and Moses assisted Maggie Thai in selecting a contractor to complete the tenant improvements as well as connecting the business with an insurance agent to open the right policy for the business' new location.

RESULTS DELIVERED

Successful Launch of Maggie Thai's First Restaurant Location

In August 2023, Maggie Thai launched its new brick-and-mortar restaurant in West Boise's retail hub near Boise Towne Square Mall, at the intersection of Milwaukee St. and Fairview Ave. The location has positioned Maggie Thai for success with a high visibility location, superb synergies from neighboring retailers, and ease of access for customers.