

PERSONAL:

Gavin moved to Boise in 2007 and quickly fell in love with the Treasure Valley and its many outdoor activities. Gavin, his wife, Megan, and two children live in the North End.

INDUSTRIAL BROKERAGE SERVICES | FIRM PARTNER

GAVIN PHILLIPS, SIOR (208) 401-4101 | gavin@tokcommercial.com

EXPERIENCE:

Gavin Phillips joined TOK Commercial's brokerage team in 2007 as an industrial property specialist focusing on leasing, sales, site selection, and investment transactions. With a wealth of commercial real estate market knowledge, coupled with an attitude focused on putting the client first, Gavin has earned a reputation as one of the leaders in the commercial real estate market. In 2020, Gavin's professional achievements were clearly visible when he was presented with TOK Commercial's "Top Salesperson" award. Gavin has won multiple awards throughout his career including TOK's "Top Producer" award in 2019 and 2022, and "Largest Sale Transaction" in the years 2016, 2017, and 2018. Gavin became a partner at TOK Commercial in 2022.

Gavin's outstanding local and regional reputation for diligence, proactive marketing, and a thorough understanding of commercial real estate is valued by all of his clients. Clearwater Analytics, for example, has selected him to handle all of their corporate expansion projects since 2011, which have totaled over 138,500 square feet.

Since 2008, Gavin's investment brokerage representation has included numerous buyers and sellers of office, medical, and industrial product, of which the total transactional value exceeds \$358,400,000. His ability to effectively represent his client's interests is evidenced in his production, summarized below.

TOTAL TRANSACTIONS

TOTAL CONSIDERATION

YEARS IN BROKERAGE

845

\$358.4M

PARTIAL CLIENT LIST:

- Obsidian Investments, LLC
- Bennett Investment Properties, LLC
- LCN Capital Partners
- Anesthesia Associates of Boise
- Intermountain Medical Imaging
- Paragon Corporate Housing
- Meriwether Partners, LLC
- Yellow Iron Investments

REFERENCE LIST:

- David Boren | Investor
- Michael Boren | Investor
- Dewey Henniq | Investor
- Rick Bennett | Investor
- Jared Ciejek | Principal & Investor
- · Josh Leventhal | Principal & Investor
- Randy Prout | Investor
- John Crook | Investor
- Robert Briscoe | Investor
- John Edwards | Investor

PROFESSIONAL & COMMUNITY ACTIVITIES:

- Member of the Society of Industrial and Office Realtors.
- International representative in lacrosse and soccer in Mexico, Israel, UK, Australia, and France.
- Head coach of Australian junior lacrosse team and coaching roles in San Diego and Boise.
- 10 years coaching Eagle and Boise high schools varsity lacrosse.

EDUCATION:

Gavin graduated from Dartmouth College in Hanover, New Hampshire. He received a B.A. in Government with concentration on International Relations as well as a B.A. in Sociology with concentration on Markets, Management and the Economy. Gavin was a member of the 2003 Dartmouth lacrosse team which won an Ivy League Championship and received an NCAA tournament bid.



GAVIN PHILLIPS, SIOR INVESTMENT SALE TRANSACTIONS

Phone: (208) 947-0812 | gavin@tokcommercial.com



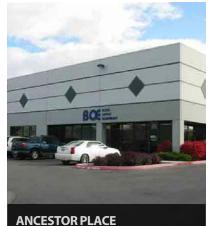
93,551 SF | Three Industrial Building Portfolio Buyer & Seller Representation June 2020



36,450 SF | Industrial Building Buyer Representation January 2021



347,000 SF Industrial Warehouse Facility Seller Representation October 2020



29,055 SF Industrial Flex Building Buyer & Seller Representation August 2020



124,446 SF Warehouse | Distribution Building Seller Representation August 2020



51,275 SF Industrial Flex Building Buyer & Seller Representation June 2020



30,540 SF | Industrial Flex Building Buyer & Seller Representation April 2022



18,667 SF | Industrial Warehouse Buyer & Seller Representation July 2021



22,400 SF Industrial Building Buyer Representation June 2020



47,800 SF | Three Warehouse/Dist. Buildings Buyer & Seller Representation June 2020

COMMERCIAL 9778 E. CHERRY LANE **NAMPA** 32.3 Acres Land Development | Planned Industrial Park **Buyer & Seller Representation** July 2021

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106,931 SF Industrial Flex Building Buyer & Seller Representation June 2021



70,772 SF Office Building Buyer Representation January 2017



91,004 SF Industrial Warehouse | Distribution Buyer & Seller Representation December 2020



68,529 SF Industrial Warehouse Buyer & Seller Representation June 2021