



# MAGIC VALLEY BROKERAGE SERVICES JESSE SUTHERLAND

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## EXPERIENCE

Jesse Sutherland joined TOK Commercial’s Magic Valley brokerage team in 2023, offering clients a wealth of experience in real estate as well as business acquisitions and dispositions. Jesse specializes in the leasing and sales of office, retail, industrial, and commercial development properties.

Prior to joining TOK Commercial, Jesse was a top producing residential real estate agent and successful entrepreneur, spending ten years running one of Twin Falls’ favorite full service restaurants. Jesse’s skills in negotiations and deal-making strategies offers clients a clear, competitive advantage in buying and selling commercial real estate properties.

Jesse assists commercial brokerage clients with the following:

- Property acquisitions & dispositions
- Buyer & Tenant representation
- Investment analysis, including: rent roll evaluation, calculating return on investment, and optimal CAP rate positioning
- Lease negotiations & renewals
- Broker price opinions
- Property tours
- Market competition studies
- Business acquisitions & dispositions

KEY SKILLS	EXPERIENCED ENTREPRENEUR	MAGIC VALLEY EXPERT	COMMERCIAL MARKETING STRATEGIST

## EDUCATION AND PROFESSIONAL AFFILIATIONS:

Jesse studied at Rick’s college, majoring in Computer Science. He is active in community events, public education initiatives, and provides service to organizations such as East End Providers, SCCAP and St. Edwards soup kitchen.



### PERSONAL:

Jesse and his wife enjoy building memories and sharing an active and exciting life with their nine children. From school events to outdoor adventuring, Jesse is always on the move and fully enjoys living in the Magic Valley.