



LAND BROKERAGE SERVICES
MICHAEL BALLANTYNE CCIM, SIOR
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EXPERIENCE

Michael Ballantyne has nearly 30 years of experience specializing in land acquisition and disposition and investment brokerage. Michael has completed transactions with an aggregate value in excess of \$625 million and comprising over 33,000 acres of land throughout Southwest Idaho.

Michael serves as the Managing Partner of TOK Commercial. In this role, he collaborates with the company's leadership team, provides insight and direction in business organization, planning, personnel management and corporate vision. Under Michael's leadership the company has weathered some of the most difficult days in the real estate industry as well as some of the best. Through it all, Michael's steady presence, his insightful ideas and his commitment to doing the right thing have been corporate cornerstones.

Michael's knowledge of the regional real estate market has proven invaluable to his many clients. A short list of customers and clients includes: CenterCal Properties, First Interstate Bank, Key Bank, Allstate Insurance Company, Bridgestone/Firestone, Costco Wholesale, Regence BlueShield of Idaho, The Wolff Companies, Micron Technology, HP, Saint Alphonsus Health System, Kount Inc., and the Boise School District.

TOTAL TRANSACTIONS	TOTAL CONSIDERATION	YEARS IN BROKERAGE	MANAGING PARTNER SINCE
411	\$625M	30	2005

PROFESSIONAL & COMMUNITY ACTIVITIES

Michael holds the prestigious Certified Commercial Investment Member designation (CCIM). As a CCIM he joins the ranks of those, are considered the elite of the commercial real estate industry. Michael also holds the Society of Industrial and Office Realtors (SIOR) designation. He is a Graduate of the Realtors Institute (GRI) and is a member of the Ada County, Idaho, and National Association of Realtors. Michael is also a member of the International Council of Shopping Centers (ICSC), the Realtors Land Institute (RLI) and the Urban Land Institute (ULI).

In 2012, Michael was recognized by the Idaho Business Review as one of five "CEO's of Influence" in Idaho. In 2013, Michael chaired the Boise Valley Economic Partnership Board of Directors. In 2017, Michael chaired the Small Business Administration's Regional Regulatory Fairness Board for Idaho, Oregon, Washington and Alaska.

Michael currently serves on the board of the St. Alphonsus Health System. He also sits on the Boise Chamber of Commerce's Board of Advisors and is the Managing Trustee of the Haugse-Cossey Foundation which provides college scholarships to local youth.



EDUCATION & PERSONAL

Michael holds a Bachelor of Arts degree in International Studies and Spanish from Willamette University in Salem, Oregon. He also attended the Universidad de Alicante in Spain.

In his spare time, Michael loves to fly, play ice hockey and enjoy Idaho's great outdoors.