

#### **EXPERIENCE:**

COMMERCIAL

Since 2010, Holly Chetwood has been practicing commercial real estate. She joined the TOK Commercial retail group in 2015, after working in northern Idaho and eastern Washington markets.

Holly represents retail, investment, and land clients. Her expertise encompasses extensive retailer, restaurant, site selection, tenant and landlord advisory services. Holly's national clients have included; Spring Education Group, Half Price Books, Kids Empire, P.F. Changs, Jamba Juice and Wienerschnitzel.

Holly's landlord representation is focused on efficiently filling vacant space with quality credit tenants.

Additionally, Holly represents her owner clients in the disposition of both stabilized and value add properties. She focuses on achieving vibrant, competitive retail centers filled with strong, thriving businesses within the market through marketing strategy creation and implementation.

**TOTAL TRANSACTIONS** 

TOTAL CONSIDERATION

TOTAL SF LEASED

224

\$92.6M

553K

#### PROFESSIONAL & COMMUNITY ACTIVITIES:

- · Retail Brokers Network, Northwest Tenant Council Representative
- International Council of Shopping Centers (ICSC), member
- Member of Urban Land Institute (ULI)
- Leadership Boise, Graduate, Boise Chamber of Commerce
- Past President & Board Member, Moscow Chamber of Commerce
- Past Member, Board of Directors, Ronald McDonald House of Idaho

#### **EDUCATION:**

Holly obtained the Certified Commercial Investment Member (CCIM) designation, in the fall of 2018. This accreditation offers in-depth instruction in financial analysis, market analysis, investment analysis and negotiations.

Holly holds her BA in English from the University of Puget Sound.



#### **PERSONAL:**

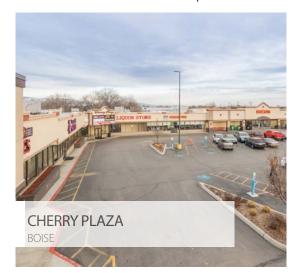
Holly and her family enjoy all that living in Idaho has to offer. In her free time, you'll find her attending her children's sporting events or skiing, playing tennis, and entertaining friends. Holly also loves to travel and has a lifelong devotion to the arts.

## **COMMERCIA** LANDLORD REPRESENTATION THE OWYHEE BUILDING 60,060 SF Multi-tenant building Retail spaces in iconic downtown building

### HOLLY CHETWOOD CCIM LEASING REPRESENTATION EXPERTISE



Landlord Representation 59,839 SF multitenant strip center From 50% vacant to 100% occupied



Landlord Representation 113,970 SF multi-tenant strip center 4 leases | 15,000 SF filled | 85% occupied



Owner | Landlord Representation 168,693 SF multitenant strip center Revitalization of 30% vacant propery



Landlord Representation 90,510 SF big box retail Large big box lease



## HOLLY CHETWOOD CCIM LANDLORD/SALE TRANSACTION EXPERTISE



Seller Representation Multitenant Retail Strip Center Investment Sale



Buyer Representation Single tenant, NNN leased investment 4 - Investment Sale(s) & Lease-back



Seller Representation Multitenant Retail Strip Center Investment Sale



Seller Representation Multitenant Retail Strip Center Sale



### HOLLY CHETWOOD CCIM TENANT REPRESENTATION EXPERTISE



Tenant Representation National Retailer Site Selection



Tenant Representation Regional Retailer Site selection



Tenant Representation National Retailer Site Selection



Tenant Representation National Retailer Site Selection



Tenant Representation National Retailer Site Selection



Tenant Representation National Fitness Retailer Site Selection

# COMMERCIAL **SELLER REPRESENTATION GUERNSEY DAIRY** Historic Multitenant Office Investment Closed January 2020

## HOLLY CHETWOOD CCIM RECENT MARKET TRANSACTIONS



Multitenant Retail Investment Seller Representation Closed February 2021



4,141 SF Retail Building Buyer Representation Closed December 2019



Single Tenant Retail Building Seller Representation Closed January 2020



Single Tenant Office Investment Buyer Representation Closed June 2020



Single Tenant Retail Building Buyer Representation Closed December 2020



Land Lease Investment Seller Representation Closed November 2020



Iconic Retail | Flex Property Seller Representation Closed August 2020



Multitenant Retail Investment Buyer Representation Closed December 2020