



OFFICE BROKERAGE SPECIALIST

# KARENA GILBERT, LEED AP

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## EXPERIENCE

Having joined TOK Commercial in 2013, Karena offers a focus on office investment acquisition and disposition as well as office leasing representing buyers, sellers, tenants, and landlords. She provides clients with financial analysis, transaction management, in depth market data, and property valuation. With a strong knowledge of the construction process from over 12 years as an owner's representative and construction manager, she offers her clients substantial insight as they determine their building needs.

Karena takes pride in building long lasting, trusted relationships with her clients. Understanding their goals, beyond the brick and mortar, she is able to meet her client's unique needs and objectives. Whether it's in creating long term investment strategies or working with tenants, her diligent use of strategy will be sure secure the ideal location to fit their needs and find success.

The in-depth knowledge Karena possesses of Boise's commercial real estate market allows her to recognize opportunities. Her early commitment to smart building solutions and experience in high performance building provides insight into best practices which can contribute to the success of a building, its owners and occupants.

When she's not at work, Karena enjoys the endless recreation Idaho has to offer, traveling, music and the arts.

TOTAL TRANSACTIONS

**364**

TOTAL CONSIDERATION

**\$128.5M**

YEARS IN BROKERAGE

**9**

## PROFESSIONAL & COMMUNITY ACTIVITIES

- CCIM - Certified Commercial Investment Member, Candidate
- CCIM - Certified Commercial Investment Member, Board Member
- ULI – Urban Land Institute, Management Committee
- ULI – Women's Leadership Initiative, Co-chair
- Boise Metro Chamber of Commerce, Member
- LEED AP

## EDUCATION

Karena holds a B.S. in Construction Management from Boise State University.