



OFFICE BROKERAGE SERVICES
LAURIE REYNOLDS CCIM, CLS
 (208) 947-5541 | laurie@tokcommercial.com

EXPERIENCE

Laurie Reynoldson joined Thornton Oliver Keller in 2017, and specializes in office brokerage services. She works primarily with business owners, corporations, tech companies, start-ups, medical providers, law firms and other service providers on site selection, leasing and purchases. Laurie recognizes that space layout, building location, on-site and nearby amenities, and pricing for office space is vitally important to all clients for business growth and talent retention. With this awareness, she approaches each engagement as a trusted consultant, eager to understand the unique requirements and priorities of her clients to locate the perfect spaces for them to grow and succeed in their respective businesses.

Although a significant amount of her time is spent on tenant representation and leasing, Laurie is just as skilled at analyzing investment opportunities for her clients. She thoroughly vets investment prospects by analyzing cash flows, rent rolls, lease terms, and maintenance records, and then works collaboratively with her investor clients to devise a plan to stabilize, revitalize or re-tenant a building to increase income and reposition the asset for future sale.

Prior to joining TOK, Laurie was a leasing manager with Hawkins Companies, where she oversaw leasing activities in the company's national retail portfolio.

Brokerage is Laurie's second career in the commercial real estate industry. For the first 18 years of her career, Laurie was a successful commercial real estate and development attorney. Although she no longer practices law full-time, she is a trusted legal consultant on each deal, using her legal background and experience in negotiating complex sales and leases, financing transactions, and land use and entitlements for development projects.

EDUCATION

B.A., Design and Planning Studies, University of Washington
 J.D., magna cum laude, Gonzaga University School of Law

PROFESSIONAL & COMMUNITY ACTIVITIES

- Idaho State Bar Member and Governing Council of Real Property Section
- Ronald McDonald House Charities of Idaho, former Board Chair
- Commercial Real Estate Women Idaho, former Board Member
- Currently serving on the Construction Oversight Committee
- International Council of Shopping Centers (ICSC), Member
- Cathedral of the Rockies, former Board Member
- Urban Land Institute (ULI), Member
- Leadership Boise, Graduate
- CCIM Idaho, Member

"Laurie really is the best. We would've been in a tight spot without her. She went well beyond any real estate advisor I've ever worked with."

-Recent Client



PERSONAL

Laurie and her husband Mike live in Boise with their yellow labs, Hank and Theo. They are avid college sports fans and longtime supporters of the Boise State Broncos, the Washington Huskies (GO DAWGS!), and the Gonzaga Bulldogs (GO ZAGSI!). In her spare time, Laurie enjoys distance running, playing tennis, snow skiing, water skiing, gourmet cooking, wine tasting, and

traveling.