



GAVIN PHILLIPS

CONTACT
INFORMATION:

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EXPERIENCE:

Gavin Phillips joined Thornton Oliver Keller's brokerage team in 2007 as an industrial and office properties specialist focusing on leasing, sales, site selection, and investment transactions. With a wealth of commercial real estate market knowledge, coupled with an attitude focused on putting the client first, Gavin has earned a reputation as one of the leaders in the commercial real estate market.

Gavin's outstanding local and regional reputation for diligence, proactive marketing, and a thorough understanding of commercial real estate is valued by all of his clients. Clearwater Analytics, for example, has selected him to handle all of their corporate expansion projects since 2011, which have totalled over 138,500 square feet. Also of note, in the past four years, Gavin's investment brokerage representation has included numerous buyers and sellers of office, medical, and industrial product, of which the total transactional value exceeds \$61,900,000. His ability to effectively represent his client's interests is evidenced in his production, summarized below.

CAREER PRODUCTION [2008-2018]:

550 TRANSACTIONS
TOTAL CONSIDERATION OVER \$113.3 MILLION

INVESTMENT BROKERAGE [2014-2018]:

17 TRANSACTIONS
TOTAL CONSIDERATION OVER \$61.9 MILLION

EDUCATION:

Gavin graduated from Dartmouth College in Hanover, New Hampshire. He received a B.A. in Government with concentration on International Relations as well as a B.A. in Sociology with concentration on Markets, Management and the Economy. Gavin was also a member of the Dartmouth lacrosse team; a nationally ranked Division I team. During his four years on the team, Dartmouth won an Ivy League Championship and received an NCAA tournament bid in 2003.

GAVIN PHILLIPS

BROKERAGE SERVICES

PARTIAL LIST OF CLIENTS:

- ServPro of Nampa
- Sunbelt Rentals
- Capstone Commercial Properties
- CTown Investments, LLC
- Performance Systems, Inc.
- Hard Rock Construction
- Premier Technology
- Caracal USA
- Dry Creek Land Holdings, LLC
- ShadeWorks
- ProBuild
- Clearwater Analytics, LLC
- Jelli
- Excel Equipment
- Bennett Industries, Inc
- Paragon Corporate Housing
- Intermountain Medical Imaging
- Summit Wall Systems
- Stark Sprinkler & Landscape
- CNC Pro's

PROFESSIONAL & COMMUNITY ACTIVITIES:

- International representative in lacrosse and soccer visiting Mexico, Israel, UK, Australia, and France.
- Head coach of junior lacrosse team in South Australia plus other coaching roles in San Diego, California and Boise, Idaho.
- 10 years as coach for Eagle high school varsity lacrosse.

FAMILY, HOBBIES AND INTERESTS:

Gavin moved to Boise in the spring of 2007 and quickly fell in love with the Treasure Valley and the many outdoor activities it offers. His passions include: fly fishing, skiing, golf, and rafting. Gavin and his wife, Megan, live in Hidden Springs with their yellow lab, Trigger and Kingston the doberman.

GAVIN PHILLIPS REFERENCES

ShadeWorks

David Dexter
Owner/Operator

Capstone Commercial Properties, Inc.

Richard Nelson
President / Investor

Dry Creek Land Holdings, LLC

Ryan C. Clark
Principal / Investor

ProBuild

Matt LaScola
Director of Real Estate

Intermountain Medical Imaging

Jeff Cliff
Managing Director

Summit Wall Systems

Brian Whipple
Owner/Operator

Clearwater Analytics, LLC

Michael Boren, COO & Founder
Dave Boren, CEO

Performance Systems, Inc.

Government Contractor
Kaleo Nawahine
President

Paragon Corporate Housing

John Crook
Owner

Bennett Industries, Inc.

Richard Bennett
President

Wal-PatIV, LLC

Robert R. Amerson
Principal & Investor

GAVIN PHILLIPS SELECT TRANSACTIONS

550 Transactions • \$113,300,000 Consideration

KENDALL CENTER



SOLD - INVESTMENT

Represented the buyer in purchasing a 7 building campus totalling 152,200 SF

1412 FREEDOM



SOLD - INVESTMENT

Represented the buyer in purchasing a 21,440 SF Industrial Building

SCENERY & SCHILLER



SOLD - INVESTMENT

Represented the buyer in purchasing two Industrial Buildings totalling 30,705 SF

1524 FREEDOM



SOLD - INVESTMENT

Represented the buyer in purchasing a 17,800 SF Industrial Building

1950 COLE ROAD WAREHOUSE



SOLD

20,306 SF Industrial Building

ONE FRONT STREET CENTER



SOLD - INVESTMENT

Represented the buyer in purchasing a 70,722 SF Class A Office Building

INTERMOUNTAIN MEDICAL IMAGING BUILDINGS



SOLD - INVESTMENT

[2] Medical Office Buildings totalling 22,555 SF

HIGHWAY 21 - STANLEY, ID



SOLD

Represented the buyer in purchasing 2,109 acres of ranch land

SOUTH COLE INDUSTRIAL CENTER



SOLD - INVESTMENT

76,480 SF Industrial Project

272 S.W. 5TH STREET



SOLD

15,621 SF Industrial Building
Represented both the buyer and seller

DRAKE COOPER BUILDING



SOLD - INVESTMENT

20,126 SF Office Building

1868 E. COMMERCIAL STREET



SOLD

20,000 SF Industrial Building