



BRENT WILSON
CLS

CONTACT
INFORMATION:

Phone: (208) 881-1108
brent@tokcommercial.com
www.tokcommercial.com

EXPERIENCE:

Brent Wilson joined Thornton Oliver Keller as a brokerage services specialist in 2016. Brent is passionate about the art and science of commercial real estate and is committed to executing his clients' objectives with a high level of integrity and professionalism. He is also active in the world of investment sales, having brokered many notable single-tenant and multi-tenant transactions in the region. Brent is licensed in the states of Idaho and Montana.

Brent started his career in 1996 as a land planner and entitlements coordinator with a national development consulting firm. Eight years later, he applied his extensive background in GIS mapping, market analytics and zoning/building codes to launch a career in commercial real estate brokerage. Since that time, he has coordinated hundreds of transactions with some of the nation's most significant landlords and retailers.

Brent graduated from the University of Florida with a master's degree in land planning.

BRENT WILSON, CLS BROKERAGE SERVICES

PROFESSIONAL & COMMUNITY ACTIVITIES:

Brent is one of five brokers in the state to have earned the International Council of Shopping Centers' "Certified Leasing Specialist" (CLS) designation.

LANDLORD REPRESENTATION EXPERIENCE:

Cole Real Estate Investments / American Realty Capital Properties, Inc.
Developers Diversified Realty (DDR)
Woodbury Corporation
Ball Ventures
McWhinney

TENANT REPRESENTATION EXPERIENCE:

Costco Wholesale
Walmart
Panda Express
Cricket Wireless
Dutch Bros. Coffee
Jack in the Box
Wells Fargo
Togo's Eateries
Fantastic Sam's

FAMILY, HOBBIES AND INTERESTS:

Brent resides in Idaho Falls with his family. Brent enjoys fly fishing, bicycling and being a dad.

BRENT WILSON, CLS SATISFIED CLIENTS

Thoughts from:
SCOTT HUFFMAN | DIRECTOR OF OPERATIONS AT READ INVESTMENTS

“Amazing persistence” is the phrase that comes to mind when I think about Brent. I had the good fortune of working with Brent for over five years when he represented our retail center in eastern Idaho. Brent was hired as our Broker, but he really embodied the Owner’s mentality from the very beginning. I was particularly impressed by Brent’s focus and optimism, regardless of the challenge.

We faced some difficult times in a down cycle, and while others would have walked away, I’m thankful Brent stuck with it and helped us achieve our goals. Brent has an in-depth understanding of real estate and always exhibited the highest level of integrity. Brent would be an asset to any Landlord or Tenant team.”

Thoughts from:
CURT MCKEAN

Well, TRV [Teton River Village] is over for all of us. Many thanks to you Brent. We appreciate you hanging in with us for so many years. I think that any other Realtor would have dropped the center from their list of clients several years ago. But you didn’t abandon us and you kept the property in your priority list of customers.

It didn’t take long to think of you as a friend and not a typical business associate. You were always up front and gave me sound advice instead of being in it just for the money. Many thanks again.

Thoughts from:
MATT MORGAN | MORGAN CONSTRUCTION & DEVELOPMENT COMPANIES

“Brent Wilson is the only commercial real estate broker in Southeast Idaho that knows what it takes and has the expertise, experience and knowledge to service and handle the marketing and commercial real estate services and needs for commercial developers in the area. Brent joining Thornton Oliver Keller’s team and bringing those combined resources to Southeast Idaho was a great partnership that will benefit all commercial development and property management representation needs on this side of the State.

I’m very happy to see this partnership come together and look forward to what that will bring to our commercial development and construction efforts at Morgan Construction and Development Companies. Great job Brent! Keep up the good work!”

Thoughts from:
RYAN GREGERSON

I am very satisfied with the manner in which my commercial real estate needs were handled. I will definitely refer colleagues to Brent and the Thornton Oliver Keller team in Idaho Falls.

BRENT WILSON, CLS RECENT TRANSACTIONS

900 Pier View Drive - \$8.65MM

Office Building Sale
Closed 08/2018 (Off-Market Sale)
SELLER REPRESENTATION

2090 E. 17th Street – \$1.8MM

Net-Leased Sweeto Burrito
Closing Monday 10/22
(Time on Market: 2 Months)
BUYER & SELLER REPRESENTATION

Teton River Village - \$3.2MM

Net-Leased Strip Center
Closed 08/2017
(Time on Market: 6 Months)
SELLER REPRESENTATION

221 N. Woodruff Avenue – \$1.4MM

Net-Leased Dutch Bros. Coffee
Closed 06/2018
(Time on Market: 2 weeks)
SELLER REPRESENTATION

625 Yellowstone Ave., Pocatello - \$1.8MM

Net-Leased Advance Auto Parts Store
Closing 11/06/2018
BUYER REPRESENTATION

Sand Creek Plaza, Ammon - \$3.5MM

Net-Leased Strip Center
Sale Pending
(Time on Market: 8 Months)
SELLER REPRESENTATION

Hall Park Plaza Shopping Center - \$8.7MM

Sale Pending
(Time on Market: 5 months)
SELLER REPRESENTATION

The Shops on Bullock - \$3.6MM

Net-Leased Strip Center
Closed 08/2016
BUYER REPRESENTATION

Alameda Town Center, Pocatello - \$2.4MM

Net-Leased Development Site Sale
Closing 11/05/2018
(Time on Market: 1 Month)
BUYER & SELLER REPRESENTATION

4050 Yellowstone Avenue, Pocatello - \$1.4MM

Single Tenant Net Lease
Closed 01/2018
(Time on Market: 1 Month)
SELLER REPRESENTATION