



BROKERAGE SERVICES | SALES MANAGER | FIRM PARTNER

# JOHN STEVENS CCIM

(208) 947-0814 | john@tokcommercial.com

## COMMERCIAL

### EXPERIENCE

John has been involved in commercial sales and leasing since 1997. In 2003 John was hired at TOK Commercial. He provides his clients with marketing, transaction management, financial analysis, and valuation services related to commercial real estate transactions locally and nationally.

John focuses on investment acquisition & disposition as well as retail leasing and sales. John advises clients on stabilization strategies to maximize their asset's values for long term holds or near term sales.

John is the Sales Manager of the Boise and Magic Valley offices, with 28 brokers, and is a partner in the firm. He was instrumental in the formation of the firm's Investment Services Group and contributes significantly to the success of the firm's property management arm.

- 2020 - Expanded Sales Management to Magic Valley office, 2 additional agents - Magic Valley office
- 2019 - Selected to be the Sales Manager for 26 agents - Boise office
- 2003 to Present - TOK Commercial, Boise, ID - Partner and Broker
- 2001 - Trammell Crow Company, San Francisco, CA - Broker
- 1999 - Onsite Access, San Francisco, CA - Director of Real Estate
- 1997 - Trammell Crow Company, San Francisco, CA - Broker

John works extensively with non-profit clients and has represented some groups several times.

- The Salvation Army [4 representational assignments]
- Sage Charter School [2 representational assignments]
- Foothills School of Arts & Sciences [2 representational assignments]
- Idaho Food Bank [2 representational assignments]

TOTAL TRANSACTIONS

**605**

TOTAL CONSIDERATION

**\$449.8M**

YEARS IN BROKERAGE

**26**

### PROFESSIONAL & COMMUNITY ACTIVITIES

- Capital City Development Corp, Board member, Vice Chair
- Retail Broker Network, Investment Sales Council Co-Chair
- International Council of Shopping Centers (ICSC), member
- Boise Metro Chamber of Commerce member, Financial Services Advisory Board member
- Past Chair - Board of Trustees Foothills School of Arts & Sciences
- Idaho Business for the Outdoors, Board member
- Capital Matrix, Inc. Board Member, Executive Committee (former)



### EDUCATION & PERSONAL

John graduated from the University of California, Berkeley in 1993 with a BA Degree in Geography with a focus on Economic Geography and a BS Degree in Conservation and Resource Studies - Go Bears!

John resides in Boise with his wife and two children. They enjoy hiking, skiing, snowboarding, and biking.



COMMERCIAL

# JOHN STEVENS, CCIM RECENT SALES HIGHLIGHTS

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**PANERA - DOWNTOWN BOISE**  
STNL SALE - 4,200 SF  
BUYER REPRESENTATION | AUGUST 2023



**530 SONATA LANE**  
30,000 SF OWNER-USER SALE  
BUYER REPRESENTATION | JANUARY 2023



**IDAHO FINE ARTS CAMPUS**  
EDUCATION INVESTMENT PROPERTY  
SELLER REPRESENTATION | AUGUST 2021



**501 FRONT STREET**  
DOWNTOWN LAW SCHOOL PROPERTY  
SELLER REPRESENTATION | AUGUST 2021



**RED ROBIN PARKCENTER**  
RESTAURANT INVESTMENT PROPERTY  
SELLER REPRESENTATION | JUNE 2021



**MOBIL PORTFOLIO**  
C-STORE INVESTMENT PORTFOLIO (3)  
SELLER REPRESENTATION | MAY 2021



**2816 ORCHARD**  
OWNER-USRE RETAIL PROPERTY  
SELLER REPRESENTATION | MARCH 2021



**COMMERCIAL TIRE - MERIDIAN**  
RETAIL INVESTMENT PROPERTY  
SELLER REPRESENTATION | FEBRUARY 2021



**2700-2720 W. IDAHO**  
INDUSTRIAL INVESTMENT PROPERTY  
SELLER REPRESENTATION | AUGUST 2020



**SWC EAGLE & USTICK**  
COMMERCIAL DEVELOPMENT LAND  
SELLER REPRESENTATION | JUNE 2020